





Smith  
National Area












# ON THE MOVE

## Consultant Recognition

September 2020  
August Results

|  |   |  |   |
|--|---|--|---|
| <b>#1</b><br><b>YTD Wholesale</b>  | <b>#1</b><br><b>YTD Sharing*</b>  | <b>#1</b><br><b>Team Production</b>  | <b>#1</b><br><b>Personal Wholesale</b>  |
|  |  |  |  |
| <b>Christina Starr</b><br>(Flower)<br>\$12,821.50                                | <b>Ashley Peyton</b><br>(Evergreen)<br>2 Qualified                                | <b>Emily Ollivier</b><br>(Flower)<br>\$5,928.00                                    | <b>Christina Starr</b><br>(Flower)<br>\$5,928.00                                    |

These Consultants reached a **Power Club**, was inducted into the **Red Jacket Hall of Fame**, earned a **Recruiting Medal**, or moved up to **Higher Career Level** for the **First Time!**

|  |  |   |   |  |  |
|--|--|---|---|--|--|
| <b>First Time Red Jacket</b><br><br><b>Brandy Windle</b><br>(Dill)        | <b>Bronze Medal Winner</b><br><br><b>Jamie Gerloff</b><br>(Bulb)          | <b>Bronze Medal Winner</b><br><br><b>Diane Hart-Henbest</b><br>(Petal) | <b>First Time Sr. Consultant</b><br><br><b>Brooke Lehman</b><br>(Plant) | <b>First Time Sr. Consultant</b><br><br><b>Chelsea Felter</b><br>(Petal)  | <b>First Time Sr. Consultant</b><br><br><b>Danielle Harker</b><br>(Petal) |
| <b>First Time Sr. Consultant</b><br><br><b>Emily Ollivier</b><br>(Flower) | <b>First Time Sr. Consultant</b><br><br><b>India Sizemore</b><br>(Valley) | <b>First Time Sr. Consultant</b><br><br><b>Lisa Hittler</b><br>(Bloom) | <b>First Time Sr. Consultant</b><br><br><b>Louisa Asbury</b><br>(Plant) | <b>First Time Sr. Consultant</b><br><br><b>Michelle Doyle</b><br>(Flower) |  |

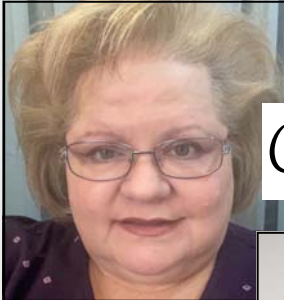
\*Tie broken by commissions



# First Quarter Stars

June 16 - September 15, 2021

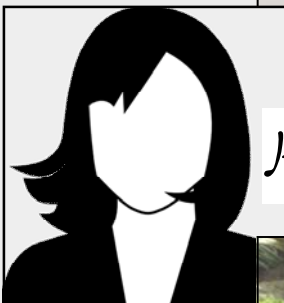
## PEARL Stars!



Carol ★



★ Christina



Karie ★



★ Lindsey



Lydia ★



★ Stacy

### Pearl Stars

- Carol Thomeczek (Iper)
- Christina Starr (Flower)
- Karie Carpentier (Dil)
- Lindsey Smith (Orchid)
- Lydia Brickhaus (Shrub)
- Stacy Neff (Dil)

### Emerald Stars

- Emily Callis (Dil)
- Norma Payne (Iper)
- Tamika Wick (Flower)

### Diamond Stars

- Connie Gibbar (Bloom)
- Dana Jacobs (Bloom)
- Hazel West (Petal)
- Judy McGee (Evergreen)
- Tammra Biggers (Iper)
- Tiffany Winebrinner (Luptus)

### Ruby Stars

- Amanda Wilkerson (Petal)
- Ashley Peyton (Evergreen)
- Barb Coovert (Dil)
- Brynn Cooper (Petal)
- Cara Bloom (Bloom)
- Cecilia Claudio-Torres (Plant)
- Cyndi Lizama (Petal)
- Heather Mallett (Evergreen)
- Jane Utterback (Bloom)
- Juana Mendez (Orchid)
- Kathleen Dalrymple (Petal)
- Kayla Moore (Evergreen)
- Mary Kay Snyder (Luptus)
- Mary Morse (Evergreen)
- Melissa Bonnell (Dil)
- Melvyna Lee (Plant)
- Susan Burks (Plant)
- Toni Batson (Petal)

### Sapphire Stars

- A. Beale (Plant)
- Alexandria Palmer (Shrub)
- Ami Williams (Plant)
- Amy Repard (Gold)
- Ashley Siedler (Petal)
- Camila Morales (Bloom)
- Cindy Wilson (Orchid)
- Cynthia Polston (Dil)
- Denise Wiles (Orchid)
- Diane Hart-Henbest (Petal)
- Dionne Little (Dogwood)
- Gretchen Eades (Plant)
- Jaime Jarvis (Evergreen)
- Janet Rodriguez (Orchid)
- Jeanne Prombo (Orchid)
- Jennifer Rogers (Valley)
- Joanna Swanson (Evergreen)
- Judy Underwood (Petal)
- Julie Lierly (Evergreen)
- Kacey Griffin (Flower)
- Kate Peterson (Osiana)
- Kathleen Buck (Petal)
- Lisa Campise (Dogwood)
- Melanie LaPour (Evergreen)
- Melissa Marbain (Petal)
- Patti Maguire (Orchid)
- Polly Lutz (Luptus)
- Renee Jones (Luptus)
- Roberta Smith (Bloom)
- Sarah Borden (Shrub)
- Shantae Ogunbanke (Petal)
- Shauntay Hardy (Plant)
- Sophia Rabe (Luptus)
- Susan Guerrero (Orchid)
- Sydney Harbison (Evergreen)
- Tamika LeGare (Flower)
- Teryl Broeker (Evergreen)
- Wendy Ferguson (Bulb)



# Race for the **Red!**



As of August 31, 2021



**Stacy Neff**  
(Dil)

ETL



**Ashley Peyton**  
(Evergreen)

TL



**Christine Summers**  
(Orchid)

TL



**Denise Sowder**  
(Plant)

TL



**Denise Wiles**  
(Orchid)

TL



**Toni Batson**  
(Petal)

TL



**Tamika Wick**  
(Flower)

TL



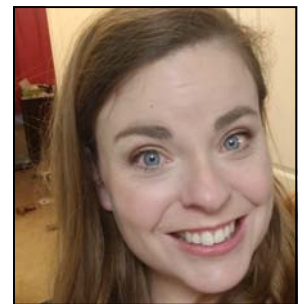
**Alexandria Palmer**  
(Shrub)

STB



**Angela Newbury**  
(Tripp)

STB



**Brynn Cooper**  
(Petal)

STB



**Cecilia Claudio-Torres**  
(Plant)

STB



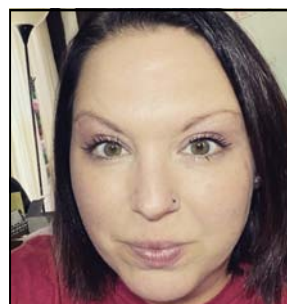
**Cindy Wilson**  
(Orchid)

STB



**Connie Gibbar**  
(Bloom)

STB



**Gina Baudendistel**  
(Bloom)

STB



**Jamie Gerloff**  
(Bulb)

STB

# Race for the **Red!**



As of August 31, 2021



**Jaime Jarvis**  
(Evergreen)

STB



**Jennifer Galeski**  
(Shrub)

STB



**Jennifer Rogers**  
(Valley)

STB



**Julie Meyer**  
(Petal)

STB



**Kate Peterson**  
(Osiana)

STB



**Kathleen Dalrymple**  
(Petal)

STB



**Kathryn McCain**  
(Dil)

STB



**Laurie Burkhart**  
(Evergreen)

STB



**Lisa Campise**  
(Dogwood)

STB



**Marianna Trojakova**  
(Flower)

STB



**Melissa Milanak**  
(Plant)

STB



**Stacy Butler**  
(Zamudio)

STB



**Tiffany Wibbenmeyer**  
(Bouquet)

STB



**Tricia Edwards**  
(Evergreen)

STB



**Vanessa Serrano**  
(Orchid)

STB



# Top 20 Year-to-Date Retail



**Christina  
Starr  
#1**



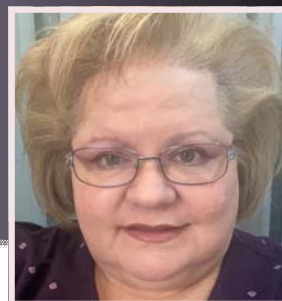
**Emily  
Callis  
#2**



**Lindsay  
Smith  
#3**



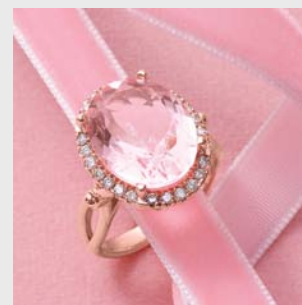
**Lydia  
Brickhaus  
#4**



**Carol  
Thomeczek  
#5**

| <u>Consultant</u>      | <u>Director Unit</u> | <u>Retail</u> |
|------------------------|----------------------|---------------|
| 1. Christina Starr     | Flower               | \$12,821.50   |
| 2. Emily Callis        | Dil                  | 8,429.20      |
| 3. Lindsey Smith       | Orchid               | 7,955.70      |
| 4. Lydia Brickhaus     | Shrub                | 6,504.50      |
| 5. Carol Thomeczek     | Iper                 | 5,963.00      |
| 6. Hazel West          | Petal                | 4,768.50      |
| 7. Camila Morales      | Bloom                | 4,476.50      |
| 8. Cyndi Lizama        | Petal                | 4,428.50      |
| 9. Norma Payne         | Iper                 | 4,371.35      |
| 10. Sophia Rabe        | Luptus               | 4,286.00      |
| 11. Diane Hart-Henbest | Petal                | 4,271.50      |
| 12. Melissa Marbain    | Petal                | 4,271.50      |
| 13. Wendy Ferguson     | Bulb                 | 4,220.50      |
| 14. Barb Coover        | Dil                  | 4,193.00      |
| 15. Kacey Griffin      | Flower               | 4,113.50      |
| 16. Stacy Neff         | Dil                  | 3,743.50      |
| 17. Melvyna Lee        | Plant                | 3,516.00      |
| 18. Connie Gibbar      | Bloom                | 3,319.00      |
| 19. Heather Mallett    | Evergreen            | 3,168.50      |

Mary Kay National  
Court of Sales  
**\$40,000 Retail**



Orchid National Area  
Princess Court of Sales  
**\$20,000 Retail**



**To Be Revealed Soon!**

## Double Credit for the National Court of Sales

September 1 - 30, 2021

Earn double credit with \$1 in bonus credit for each \$1 in your personal retail production (to a maximum of \$4,000) toward the Seminar Court of Sales.

**Find out all the details on [MKIntouch.com](http://MKIntouch.com).**

**Don't miss this opportunity. It may make all the difference in June!**

# Top 20 Year-to-Date Sharing



**Ashley  
Peyton  
#1**



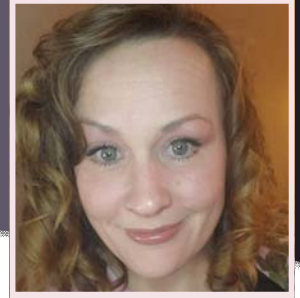
**Jennifer  
Galeski  
#2**



**Julie  
Meyer  
#3**



**Emily  
Ollivier  
#4**



**Jamie  
Gerloff  
#5**

| <u>Consultant</u>          | <u>Director Unit</u> | <u>Qualified</u> |
|----------------------------|----------------------|------------------|
| 1. Ashley Peyton           | Evergreen            | 2                |
| 2. Jennifer Galeski        | Shrub                | 2                |
| 3. Julie Meyer             | Petal                | 2                |
| 4. Emily Ollivier          | Flower               | 1                |
| 5. Jamie Gerloff           | Bulb                 | 1                |
| 6. Tamika Wick             | Flower               | 1                |
| 7. Kathleen Dalrymple      | Petal                | 1                |
| 8. Lori Marks              | Dil                  | 1                |
| 9. Betty Born              | Petal                | 1                |
| 10. Chelsea Felter         | Petal                | 1                |
| 11. Gina Baudendistel      | Bloom                | 1                |
| 12. Cecilia Claudio-Torres | Plant                | 1                |
| 13. Mary Kay Snyder        | Luptus               | 1                |
| 14. Tiffany Winebrinner    | Luptus               | 1                |
| 15. Jeanila Holland        | Bouquet              | 1                |
| 16. Brooke Lehman          | Plant                | 1                |
| 17. Amelia Jaramillo       | Orchid               | 1                |
| 18. Vanessa Serrano        | Orchid               | 1                |
| 19. Staci Ryan             | Plant                | 1                |
| 20. Tonya Vaught           | Plant                | 1                |

Mary Kay National  
Court of Sharing  
**24 Qualified**



Orchid National Area  
Princess Court of Sales  
**12 Qualified**



**To Be Revealed Soon!**

## Double Credit for the National Court of Sharing September 1 - 30, 2021

Just like double credit for sales, THIS month, for each new team member you add who is Great Start qualified, Mary Kay will credit you with an additional Great Start qualified (up to six) toward National Court of Sharing ranking when they make their \$600 cumulative order by December 31st!!



Congratulations on establishing a strong customer base and selling enough product to make a \$600 or more Section 1 wholesale order to win in the Powered by Pink Contest!

**July 1, 2021 - June 30, 2022**

## On-Target for the 12 Month Consistency Challenge

Bravo to these Consultants who have place a minimum \$600 order each month (July and August)!

**Must make a \$600 in September month to stay on-target!**

- Beale (Plant)
- Ashley Peyton (Evergreen)
- Cara Bloom (Bloom)
- Carol Thomeczek (Iper)
- Cecilia Claudio-Torres (Plant)
- Cindy Wilson (Orchid)
- Connie Gibbar (Bloom)
- Cyndi Lizama (Petal)
- Cynthia Polston (Dil)
- Denise Wiles (Orchid)
- Dionne Little (Dogwood)
- Emily Callis (Dil)
- Gretchen Eades (Plant)
- Heather Mallett (Evergreen)
- Janet Rodriguez (Orchid)
- Jennifer Rogers (Valley)
- Joanna Swanson (Evergreen)
- Juana Mendez (Orchid)
- Judy McGee (Evergreen)

- Judy Underwood (Petal)
- Julie Lierly (Evergreen)
- Kate Peterson (Osiana)
- Lisa Campise (Dogwood)
- Lydia Brickhaus (Shrub)
- Mary Morse (Evergreen)
- Melanie LaPour (Evergreen)
- Melissa Bonnell (Dil)
- Melvyna Lee (Plant)
- Norma Payne (Iper)
- Polly Lutz (Luptus)
- Renee Jones (Luptus)
- Shantae Ogunbanke (Petal)
- Susan Burks (Plant)
- Sydney Harbison (Evergreen)
- Tammra Biggers (Iper)
- Teryl Broeker (Evergreen)
- Tiffany Winebrinner (Luptus)
- Toni Batson (Petal)

### New July Consultants

Ordered \$600 in August to get on-target. Needs to order \$600 in September to remain on target.

- Alys Winters (Flower)
- Barb Coover (Dil)\*
- Brooke Lehman (Plant)
- Cyndi Lizama (Petal)
- Diane Hart-Henbest (Petal)
- Jessica Happel (Bulb)
- Shantae Ogunbanke (Petal)\*

### New August Consultants (under contest exception)

Need to order \$600 in September to get on-target.

- Abigail Reed (Petal)
- Amie Richards (Orchid)
- Annah Johns (Valley)
- Aryana Bell (Plant)
- Cassandra Bland (Flower)
- Charlotte Doran (Evergreen)
- Christina Starr (Flower)
- Crystal Russell (Flower)
- Cynthia Pikey (Bouquet)\*
- Donna Casson (Orchid)
- Elizabeth Willard (Iper)
- Eva Kretschmar (Evergreen)
- Jessica Hebb (Iper)
- Kacey Griffin (Flower)
- Katherine Parker (Petal)\*
- Keyla Sousa (Petal)
- Lauren Horton (Flower)
- Megan Mayes (Bouquet)
- Melissa Marbain (Petal)
- Stacy Cipolla (Evergreen)
- Stephanie Pietrzak (Evergreen)
- Tarra Beames (Dil)
- Vivian Gray (Petal)
- Wendy Ferguson (Bulb)



All on this page are **ON-TARGET** to earn an

elegant piece of consistency jewelry – a long, golden necklace featuring a pale pink crystal-encrusted ball, reminiscent of the ball that drops on New Year’s Eve. They’re also **ON-TARGET** to earn the matching 6-Month Fall Consistency Challenge earrings!



\*Already placed a \$600 order this month as of the creation of this newsletter.